



Out-of-this-World Technology & Customer Service

"I am putting myself to the fullest possible use, which is all I think that any conscious entity can ever hope to do." - "2001: A Space Odyssey" – Arthur C. Clarke.

Jamie Castille's favorite quote above clearly defines how he approaches his job and life overall. He strives for out-of-this-world technology and customer service.

Keeping his pulse on leading-edge technology, Jamie reflects on the early predictions of famous sci-fi movies such as Arthur C. Clark's film "2001: A Space Odyssey". The movie predicted the modern tablet which was called a "newspad." Other predictions include mass transit, remote surgery, and a vast telecommunications satellite array that helped with television signals.



Looking at past sci-fi prediction and current technology trends, Jamie works with the team to evolve TotaLand's software to bring intelligence and simplify daily tasks to seamlessly fit into landmen's lives. Jamie's vision of TotaLand's future technology will evolve to not only be more powerful, but also more integrated into the world of landmen.



Although Jamie values the leading-edge technology of Totaland to cut down on paperwork, save time and money, Jamie finds it equally important to maintain personal customer service for each Totaland user.

“Being able to talk to a human, not a machine, is important at Totaland,” said Jamie. “We value our users, and although we strive to be innovative and have the best software solutions, we believe personal service is extremely important.”

Jamie realizes the frustration of dealing with computers in customer service, recalling those times when waiting on the phone for hours trying to talk to a person, wasting precious time. This will not happen at Totaland, where people deal with people. Jamie wants landmen to enjoy the ease of Totaland’s software in addition to dealing with real people when questions arise.

As Totaland’s Client Representative, Jamie guides users on how Totaland's software helps to eliminate excessive paperwork, saving users time and money. Jamie brings to Totaland the in-depth knowledge of landmen, since he was trained as a landman in 2008.

Jamie is also launching educational videos as part of Totaland’s University for new landmen. Jamie recently launched a video, “How to Run Title” focusing toward hands-on training sometimes not covered when getting a landman degree. Jamie dedicates his time to the education, efficiency, and the success of landmen, in addition to involvement and encouragement within the community.

In addition to helping landmen, Jamie works with wind energy companies to use Totaland’s superior software for capturing data, organizing data, and visualizing data.

A resident of St. Martinville, Louisiana, Jamie earned his bachelor of science in Business Administration majoring in Management from the University of Louisiana at Lafayette and has been working as a Petroleum Landman since 2008. He is a Registered Landman as designated by the America Association of Professional Landmen, which he is also a member of as well as the Lafayette and Baton Rouge chapters. Jamie is currently serving as President-Elect of the St.

Martinville Rotary Club and as President-Elect of the St. Martinville Kiwanis Club. When Jamie isn't working on TotaLand projects, he enjoys serving the community through service projects and fundraising, local festivals and stage acting in live theater performances and film. Jamie's most recent achievement is serving as King Rotary LXX (70th) for the St. Martinville Rotary Clubs Mardi Gras Ball, and hosted a Comedy Hypnotist night with a hair cutting auction to benefit hair loss cancer patient charities.

To learn more about TotaLand, you can contact Jamie at (337) 962-9948 or email Jamie at jcastille@totaland.com